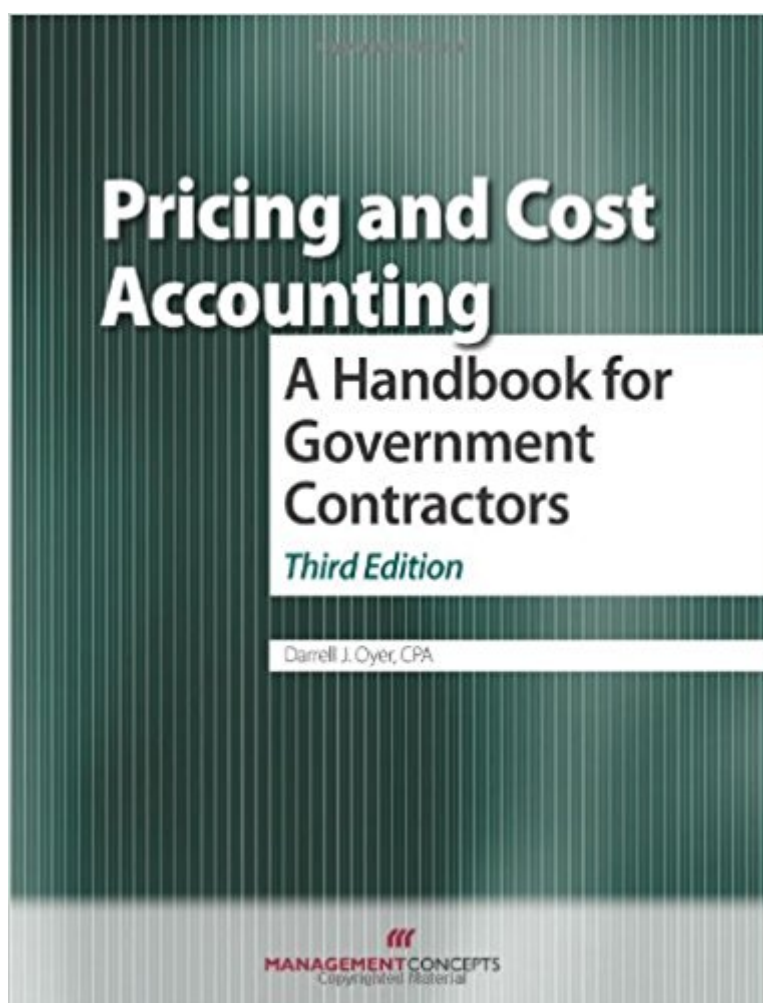


The book was found

# Pricing And Cost Accounting: A Handbook For Government Contractors Third Edition



## Synopsis

THE essential reference to help federal contractors negotiate and maintain profitable contracts Now in its third edition! This is the essential reference to help federal contractors negotiate and maintain profitable contracts and remain in compliance throughout the life of the contract. Government contracting rules and regulations have changed significantly over the past six years. This new third edition addresses these changes and more. No other single book provides as much up-to-date federal procurement cost and pricing information in such a concise - yet comprehensive - format.

## Book Information

Hardcover: 282 pages

Publisher: Management Concepts; 3 edition (May 4, 2011)

Language: English

ISBN-10: 1567263259

ISBN-13: 978-1567263251

Product Dimensions: 1 x 8.8 x 11 inches

Shipping Weight: 2 pounds (View shipping rates and policies)

Average Customer Review: 3.7 out of 5 stars 4 customer reviews

Best Sellers Rank: #493,843 in Books (See Top 100 in Books) #6 in Books > Law >

Administrative Law > Public Contract #1090 in Books > Textbooks > Business & Finance >

Accounting #2221 in Books > Business & Money > Accounting

## Customer Reviews

Darrell J. Oyer, CPA, is president of Darrell J. Oyer Co., a consulting firm that provides accounting services and training to government contractors and federal government employees. He is highly experienced in developing and reviewing contractor estimating systems, cost accounting structures, and cost control systems to ensure compliance with federal procurement requirements. Prior to forming his own firm in 1991, Mr. Oyer was a partner in the Deloitte & Touche government contracts advisory practice. Previously, he worked for the Defense Contract Audit Agency and the U.S. Air Force Auditor General's office.

I'll caveat this review by saying that I am reviewing it as a textbook. If you are taking a Cost or Pricing class and on the fence about buying this book I would recommend it. Mr. Oyer does a pretty good job of taking a very complicated topic and making it understandable (for the most part). There are some places where more information would be helpful and though not the author's fault, the

subject matter gets pretty dry. I really like the injection of case law which demonstrates the practical application of these concepts.

I had to buy this for my Government Contracts Cost & Pricing class. It's definitely not meant to law students or lawyers, as the title clearly indicates. So that wasn't a shock. There aren't many in text citations to the FAR or CAS, so that made it difficult to use to follow in class. But it provided a decent plain-language summary before delving into the FAR. For class, I would read the chapter on whatever topic we would discuss ahead of time, and that made reading the regulations a little easier. For a government contractor who needs to know the basics very quickly, I guess it would be a good place to start. But if you are a law student and need this for class, a \*much\* better source of information would be Karen Manos' treatise - available on Westlaw. She's great at providing a plain-language explanation of C&P topics.

Exactly as presented, good info

The book will help but there's no replacement for face-to-face training. The GovCon accounting experts at Solvability are hosting conference workshops in Colorado Springs July 23-27, 2012 for Deltek GCS Premier users. Understanding Price to Win, Controller's Boot Camp, and Impromptu. Only 8 spaces available and priced right. [...]

[Download to continue reading...](#)

Pricing and Cost Accounting: A Handbook for Government Contractors Third Edition Pricing and Cost Accounting: A Handbook for Government Contractors Guide to Contract Pricing: Cost and Price Analysis for Contractors, Subcontractors, and Government Agencies, 5th edition Working With Independent Contractors (Working with Independent Contractors: The Employer's Legal Guide) Accounting Instruction Reference #100: Learn Accounting Objectives, the Double Entry Accounting System, & the Accounting Equation Graphic Artist's Guild Handbook of Pricing and Ethical Guidelines (Graphic Artists Guild Handbook: Pricing & Ethical Guidelines) Exterior Home Improvement Costs: The Practical Pricing Guide for Homeowners & Contractors Fundamentals of Cost Accounting (Irwin Accounting) The Magic Circle....and More: A Practical Concept for Understanding Government Contract Cost Accounting Applied in the Contract Management Process Third Eye: Third Eye Activation Mastery, Easy And Simple Guide To Activating Your Third Eye Within 24 Hours (Third Eye Awakening, Pineal Gland Activation, Opening the Third Eye) Accounting: Accounting made simple, basic accounting principles, and how to do your own

bookkeeping Accounting: The Ultimate Guide to Accounting for Beginners â “ Learn the Basic Accounting Principles Accounting Handbook (Barron’s Accounting Handbook) Smart Pricing: How Google, Priceline, and Leading Businesses Use Pricing Innovation for Profitabilit (paperback) Smart Pricing: How Google, Priceline, and Leading Businesses Use Pricing Innovation for Profitability Modern Portfolio Theory, the Capital Asset Pricing Model, and Arbitrage Pricing Theory: A User’s Guide The Future of Pricing: How Airline Ticket Pricing Has Inspired a Revolution Practical Pricing: Translating Pricing Theory into Sustainable Profit Improvement DEWALT Construction Estimating Complete Handbook (Dewalt Professional Reference) 1st (first) Edition by American Contractors Educational Services published by DEWALT (2009) RSMMeans Concrete and Masonry Cost Data 2014 (Means Concrete & Masonry Cost Data)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)